

# BUSINESS EDUCATION COMMUNITY

[www.kerryanderson.com.au](http://www.kerryanderson.com.au)

## Do you have the attributes of an entrepreneur or business person?

For each question, check the answer that is most like you.  
All questions must be answered for the results to be accurate.

Check the answer that is MOST like you.	Yes	Maybe	No
I am persistent.			
When I'm interested in a project I need less sleep.			
When there's something I want, I keep my goal clearly in my mind.			
I examine mistakes and learn from them.			
I keep New Year's resolutions.			
I have a strong personal need to succeed.			
I have new and different ideas.			
I am adaptable.			
I am curious.			
I am intuitive.			
If something can't be done, I find a way.			
I see problems as challenges.			
I take chances.			
I'll take a risk on a good idea, even if it is uncertain.			
To learn something new, I explore unfamiliar subjects.			
I can recover from emotional setbacks.			
I feel sure of myself.			
I'm a positive person.			
I experiment with new ways to do things.			

# Do you have the attributes of an entrepreneur or business person? continued ...

Check the answer that is most like you.	Yes	Maybe	No
I'm willing to undergo sacrifices to gain possible long-term rewards			
I usually do things my own way.			
I tend to rebel against authority.			
I often enjoy being alone.			
I like to be in control.			
I have a reputation for being stubborn.			

## SCORING YOUR TEST:

**3** points for each **YES**

**2** points for each **MAYBE**

**1** point for each **NO**

No: \_\_\_\_ (YES) x 3 pts =

No. \_\_\_\_ (MAYBE) x 2 =

No. \_\_\_\_ (NO) x 1 pt =

**My total score:**

## Interpreting your score:

**60-75** Start that business plan! You have the makings of an entrepreneur!

**48-59** You have potential but need to challenge yourself more. You can either work on improving your skills or employ someone to support you in your weaker areas.

**37-47** You may like to consider going into a partnership to start your business. Look for someone who has strengths that compliment your weaker areas.

**- 37** Only you can make the decision but self employment may not be for you. You may be happier and successful working for someone else.

Whether you are successful or not is entirely up to YOU!

This survey is just one of many indicators that will give you an idea if you have the attributes that are most common to an entrepreneur.

Successful business people come in all shapes and sizes, each with a unique story.

Study other successful business people to learn more about how you may be able to take charge of your own destiny and create your own income. Good luck!

**Like to do the full workshop or hear a presentation at your school or community group?**

**Kerry Anderson**

**M: 0418 553 719**